



## KWALITY LIMITED

(Formerly Known as Kwaliti Dairy (India) Limited)

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CIN : L74899DL1992PLC255519

Date: May 30, 2015

<b>Bombay Stock Exchange Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Fax No. 022-22721919	<b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex Bandra (E), Mumbai – 400051 Fax No. 022-26598120
Ref.: Kwaliti Limited (KWALITYLTD/INE775B01025)	Ref.: Kwaliti Limited (KWALITYLTD/INE775B01025)

### SUBJECT: FINANCIAL SYNOPSIS

Dear Sir/Madam,

Please find enclosed Financial Synopsis of the Company for the quarter and year ended as at 31<sup>st</sup> March 2015.

For and on behalf of Kwaliti Limited

Pradeep K. Srivastava

Company Secretary & Compliance Officer

Date: 30.05.2015

Place: New Delhi



# **KWALITY LIMITED**

**Kwality Ltd FY15 Net Sales up 15.27% at Rs.5267.82 crore**

**Net Profit up 11.29% at Rs.140.93 crore**

**&**

**Kwality Ltd Q4 Net Sales up 3.43% at Rs.1358.61 crore**

**EBIDTA up 8.47% at Rs 88.15 crore**

## **Financial Synopsis**

### **Q4FY15 v/s Q4FY14**

- Net Sales up 3.43% at Rs.1358.61 crore,
- EBIDTA up 8.47% at Rs.88.15 crore,
- EBIDTA margin at 6.49% v/s 6.19%

### **FY15 v/s FY14 (Standalone)**

- Net Sales up 15.27% at Rs.5267.82 crore,
- Net Profit up 11.29% at Rs.140.93 crore,
- EBIDTA margin at 6.26% v/s 6.04%
- EPS at Rs.6.84 v/s Rs.6.23
- Annual dividend : 10% per equity share (Re 1 face value share)
- Export has been Increased from Rs. 183.44 to Rs.530.21 crore

**New Delhi, May 29, 2015:** Kwality Limited, India's premier dairy foods company reported Net Sales of Rs 1358.61 crore up by 3.43% for Q4FY15 as against Rs 1313.51 crore in the corresponding quarter of last year; EBIDTA during the same period is Rs 88.15 crore up by 8.47% as against 81.27 crore for the quarter ended 31<sup>st</sup> March 2014.

The EBIDTA margin for the quarter was 6.49% as against 6.19% reported in Q4FY14.

Net Sales showed an increase of 15.27% at Rs.5267.82 crore for the full year ended March 31<sup>st</sup>, 2015 compared to Rs.4569.88 crore in March 2014; Net profit during the same period rose 11.29% to Rs.140.93 crore as compared to Rs.126.63 crore in the same period of last fiscal.

EBIDTA margin was at 6.26% as against 6.04% in FY14. EPS for the year was Rs 6.84 as against Rs.6.23 for the year ended March 31<sup>st</sup> 2014.

The board has recommended a dividend of Rs 0.10 (10 %) for the year.

**Commenting on the company's results, Mr. Sanjay Dhingra – Chairman & Managing Director, Kwalitiy Ltd said,** "In a challenging environment of industry demand, Kwalitiy Limited has performed successfully in Financial 2014-15 and we had another strong quarter with solid growth as we further solidified our leading position in the Dairy Industry. Our strong innovation capability has enabled us to access new growth opportunities and therefore the exports of the company showed an increase of 189% at Rs 530.21 crore in comparison to 183.44 crore of previous year. The company is also focusing on retail product sale and therefore this financial year retail product sale is increased by 30% and we further expect to see business will contribute more meaningfully to our net profits and total revenues. The Company is also expanding its distribution capability to maintain its growth momentum.

#### **ABOUT KWALITY LIMITED:**

Incorporated in the year 1992, Kwalitiy Limited is India's premier dairy foods company and has built leadership positions in branded and value-added markets across the dairy sector. The product range includes milk (bulk pouched and tetra pack), pure ghee, pure cow ghee, livlite 85% less cholesterol ghee, curd, skimmed milk powder, wake up creamer, chaach, lassi and other dairy products under its umbrella brand '**Dairy Best**'. With six milk processing units in Uttar Pradesh, Haryana and Rajasthan and pan-Indian distribution network, the company caters to retail customers under its own brand '**Dairy Best**' and supplies dairy products to institutional customers which includes leading MNCs & Indian companies. **In Dun & Bradstreet Corporate Award 2014, Kwalitiy Limited was selected as top Indian Company under sector "Food & Agro Processing" on 28.05.2014.**

**For more information, please contact:**

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